

Message Text

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ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BEWT/TPD/562/MGOODWIN/SB

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P 291850Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW PRIORITY

UNCLAS STATE 206273

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: NON-FERROUS METALLURGY SEMINAR/EXHIBIT DECEMBER
--- 1975

REF: MOSCOW 11861

1. REFTEL, BEWT/TPD NOW IN PROCESS OF POLLING US COPPER
INDUSTRY RE COPPER SEMINAR AND SOVIET COPPER INSTALLATIONS
TOUR. HAVE HAD DIFFICULTY IN GETTING ANSWERS AS MANY
COMPANY EXECUTIVES ARE EITHER TRAVELING OR VACATIONING
UNTIL AFTER LABOR DAY. THOSE AVAILABLE ARE INSISTING ON
2-3 WEEK TIME FRAME BEFORE GIVING ANSWER AS ANSWER
REQUIRES CORPORATE DISCUSSION.

2. COMPANIES CONTACTED INCLUDE: AMAX, ASARCO (AMERICAN
SMELTING AND REFINING), ANACONDA KENNECOTT, PHELPS DODGE,
HOLMES AND NARVER, CHASE BRASS AND COPPER, EARTH RESOURCES
CO., INSPIRATION CONSOLIDATED COPPER CO, JOY MANUFACTURING
(FOR DENVER EQUIPMENT DIVISION), CERRO CORP, CYPRUS MINES
CORP, REVERE COPPER AND BRASS AS WELL AS THE TWO COPPER
COMPANIES (MCKEE AND GENERAL MILLS) ALREADY IN SEMINAR.

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3. BEWT/TPD ENVISIONS PROBLEMS IN ABANDONING MULTI-METAL THEME AT THIS LATE DATE BECAUSE OF TIME LIMITATIONS AS WELL AS THE FACT THAT SEMINAR HAS BEEN WIDELY PUBLICIZED THROUGHOUT INDUSTRY AND IN TRADE JOURNALS. ADDITIONALLY, ROMANOFF (CENTRIFICAL CASTING EQUIPMENT) HAS SENT IN PARTICIPATION FEE. BEWT/TPD SUGGESTS DECEMBER SEMINAR/EXHIBIT GO AHEAD AS SCHEDULED AND ASKS IF COMOFF COULD GIVE MINISTRY ALTERNATE DATES FOR ALL COPPER SEMINAR. JUNE OR SEPTEMBER OF 1976 WOULD BE POSSIBILITIES.

4. BEWT/TPD WILL CABLE COMPANY RESPONSES SOONEST AVAILABLE. INGERSOLL

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